

VALLIANCE
Real Estate

Capital Markets





Valliance

Real estate services company
specializing in both investment
and divestment operations and in
adding value to Real Estate projects.

VALLIANCE



What?

We are a Real Estate firm offering a wide range of advisory, management and transactional services.



Who?

Valliance is an affiliated firm of Gesvalt and is formed by a team with proven professional experience in the Real Estate.



How?

At Valliance we provide a personalized service to the client. We advise and accompany the client throughout the entire sale process until the transaction is complete, adopting our clients' objectives as our own.



Where?

At Valliance we have a wide network of collaborators in Spain and Portugal.



Mission

Our mission is to provide personalised service to our clients. We accompany and advise them during the entire sale process.



Clients

- Owners
- Real Estate Developers
- Private Investors
- Family Offices

Owners

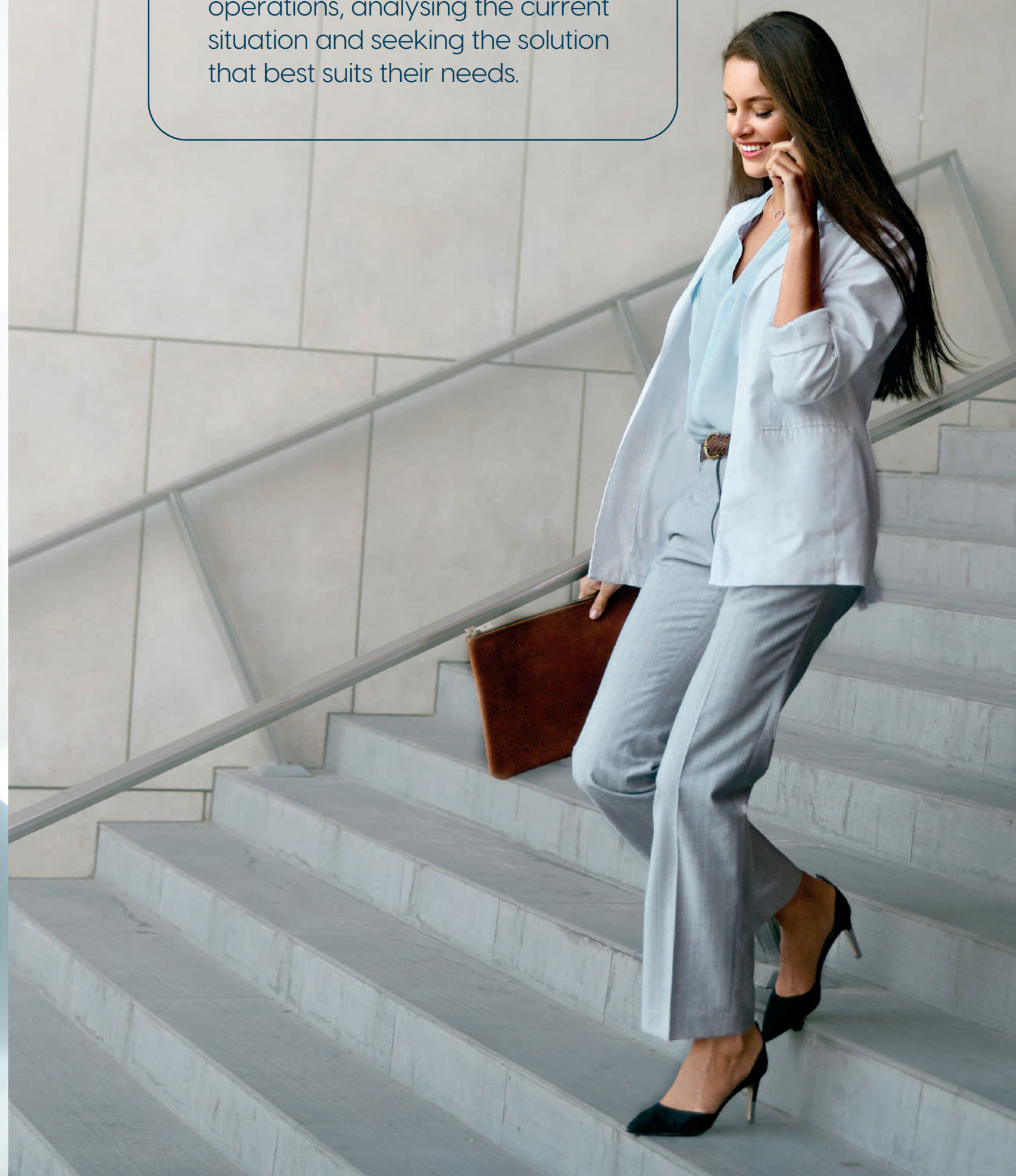
We offer our clients complete and innovative solutions based on extensive market knowledge, wide geographical coverage and constant research and analysis of all sectors.

We facilitate the sale and value enhancement of real estate assets owned by financial institutions, and the divestment of portfolios for international funds. We provide comprehensive advice on the management and marketing of foreclosed assets in both residential and tertiary sectors.



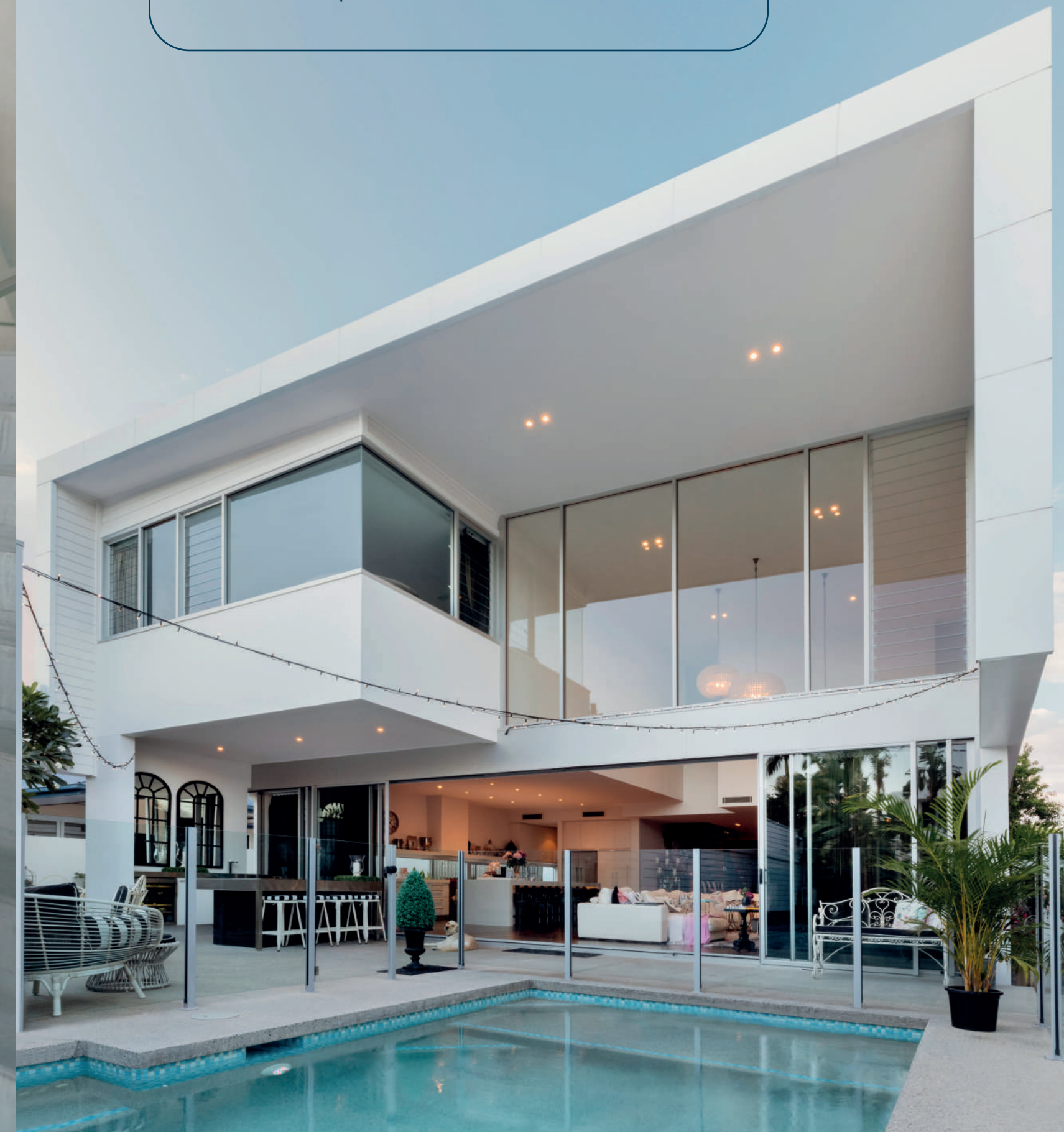
Real Estate Developers

Our wide coverage of the real estate market places us in a privileged position to advise real estate developers on their operations, analysing the current situation and seeking the solution that best suits their needs.



Private Investors and Family Offices

We help private clients, family offices, Socimis and investment funds in making decisions and defining a strategy for their real estate assets. We offer private clients all the capacity and efficiency from a transversal point of view.





Services

In **Valliance**, we identify opportunities in investment and divestment transactions. We confidentially present our clients' assets to a network of investors. And lastly, we select the ones that best fit their criteria.

Real Estate Transactions

Transactions involving either individual assets or real estate asset portfolios, we advise either the buying or selling side.

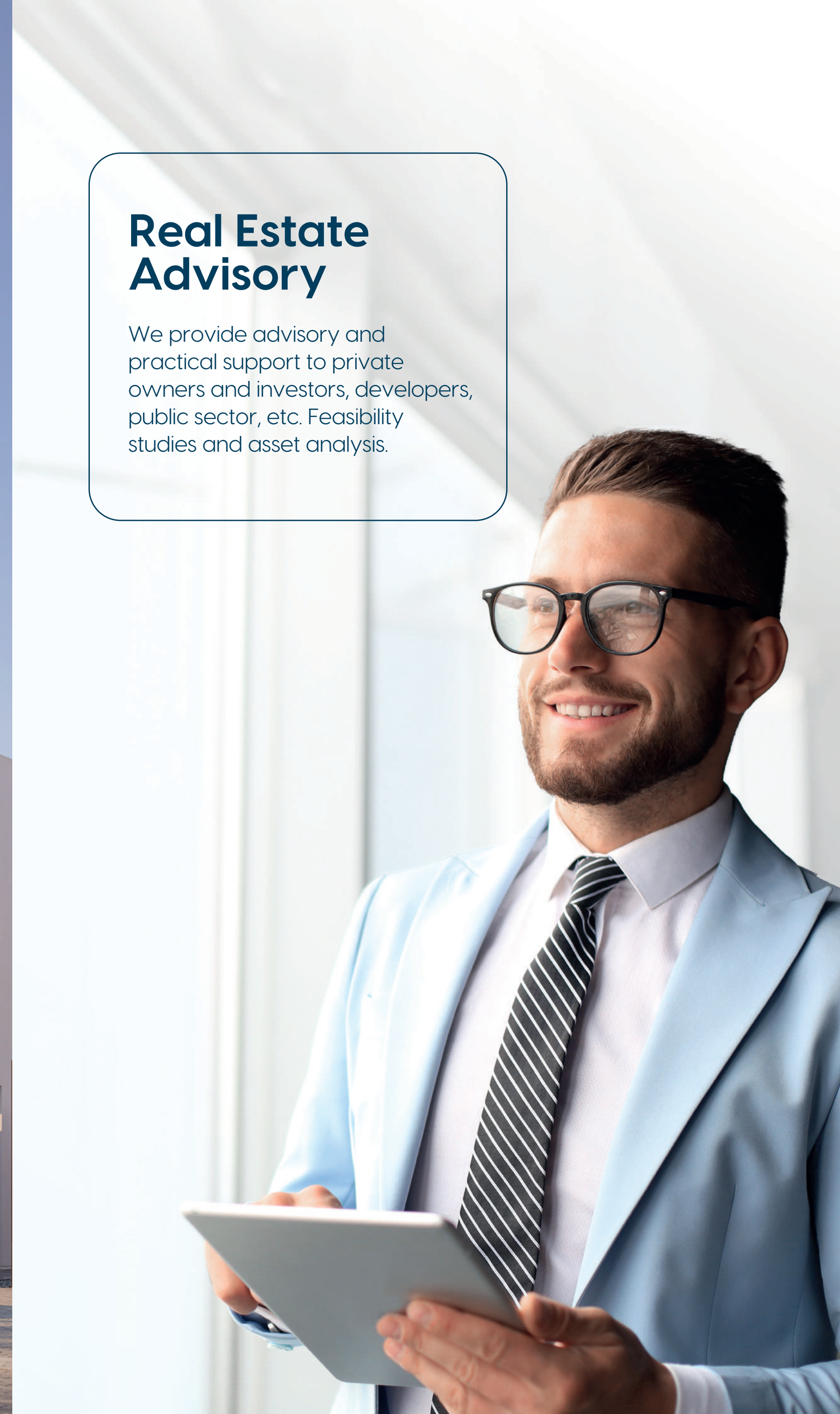
Property Management

We offer real estate asset management services. This is achieved through:

- Analysis of the assets.
- Proposals to optimize rents.
- Coordination in the search of tenants.
- Technical actions
- Preparation of valuations.
- Asset rotation of assets and generation of added value.

Real Estate Advisory

We provide advisory and practical support to private owners and investors, developers, public sector, etc. Feasibility studies and asset analysis.





Products

- Offices
- Residential
- Retail
- Urban and holiday hotels
- Lands
- Logistics and industrial

Offices

Acquisition processes, sale of assets and portfolios in the office market.



Retail

Spanish retail market, both on the High Street, and in retail parks and shopping centres.



Residential

Management and commercialisation of residential assets, investment and divestment operations.



Urban and holiday hotels

We carry out a personalised search for the client, both in Spain's main cities and the tourist areas of the peninsula.



Lands

We offer advice on finding land for logistical use within the main ring roads of big cities in Spain and Portugal. We also take care of searching for residential land for the development of new promotions.



Logistics and industrial

Experts in the logistics and industrial market, acquisition processes and the sale of assets.





Offices

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